

Karvy Global Services Limited

Human Resources Department

Job Title : Senior Analyst / Team Lead – Equity Research

Location : Hyderabad

Summary

The position calls for an individual with a focus on building a career in developing insightful financial research for both buy-side and sell-side clients. The individual will need to have proven domain expertise in preparing detailed financial models, writing end-to-end research reports and opinion pieces. The current position calls for in-depth experience with coverage of at least two (2) sectors and the enthusiasm to learn and develop research expertise on new sectors/geographies. The role will require the individual to work in a team environment to develop a series of reports covering multiple sectors in the US and/or Middle East.

The role will also call for discussions with industry analysts, conduct conference calls with subject matter experts and senior management of companies under coverage. The individual will be required to lend support to sales activities by producing relevant collateral and establishing thought leadership with active prospects during the sales cycle. The individual will work closely with Karvy Global's top management in developing research/delivery capabilities aligned with the needs of our global clients.

Experience

- 3-6 years of experience in equity research – active coverage including modeling, participation in conference calls, report writing - company initiations, event updates and thematic industry notes
- Experience in research across 2-3 industries in the Middle East and USA will be an advantage.
- Ability to design valuation models and issue recommendations for a universe of stocks
- Ability to showcase samples of past work and references is a required qualifier.
- Ability to lead and develop a team of analysts
- Experience with using information services like Bloomberg, Thomson-Reuters, Capital IQ
- Exceptional communication skills (both written and verbal) and ability to articulate ideas in an impactful way.

Qualifications

- MBA/MS from a Tier 1/2 b-school with a consistent academic record
- Demonstrable writing skills and references
- Willingness to work with a growing company with a start-up culture
- Preferred sectors: Banking, Oil/Gas, Energy/Power, Shipping, Logistics

Job Description

Subject Matter Expertise

- Clear thinker with an independent mind and an ability to synthesize financial, operational and economic information into a well-integrated research model with scope to customize for different companies/industries
- Strong capabilities in financial modeling and Valuation (DCF, relative valuation, comparable company analysis, M&A modeling)
- Write end-to-end reports related to company initiation, sector analysis, event-driven commentaries and thematic white papers
- Unlike conventional passive research roles, this position will involve extensive external communication with the client and management teams of covered companies.
- Build and institutionalize best practices/models/templates geared towards providing cutting edge research at par with the best in the world
- Provide ad-hoc support to sales and marketing team on qualifying opportunities with detailed intelligence and research collateral

Project management

- Client relationship management skills focused towards growing the project/account
- Scope definition and effort estimation for research projects
- Lead a team of 4-6 analysts. Ability to balance delegation and hands-on ownership of research in a team environment and ensure research coherence across multiple analysts
- Ensure profitability of the project by tracking key operational metrics

Contact Coordinates

Human Resources Unit

Karvy Global Services Limited

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